### **Great American Life Insurance Company®**

For more information, call our Sales Desk at 800-438-3398, ext. 11999

#### Rates effective July 21, 2016 (new rates noted in red)

In order to receive the higher rate, applications with checks must be received in the Home Office by 5:00 p.m. ET on July 20, 2016. For Transfers and Rollovers, please refer to the guidelines in the table below:

To transfer and tenevers, prease tere to the galacimies in the	table below.
Paper app signed / Electronic app completed	Funds must be received by 5:00 p.m. ET on:
On or before June 6, 2016	July 20, 2016
June 7, 2016 - June 20, 2016	August 5, 2016 (Friday)
June 21, 2016 - July 6, 2016	August 19, 2016 (Friday)
July 7, 2016 - July 20, 2016	September 6, 2016



			Indexe	d Strategies <sup>4</sup>		
American Custom 10 <sup>SM</sup>	Current Declared Rate <sup>1</sup>	Strategy Components	S&P 500 Risk Control 1-Year Point-to-Point with Participation Rate <sup>5</sup>	S&P 500 1-Year Point-to-Point with Cap <sup>6</sup>	SPDR GLD 1-Year Point-to-Point with Cap <sup>6</sup>	Notes/Other Features
For purchase payments \$150,000 and over	1.55%	Сар		<b>4.25%</b> 5.25%	<b>5.00%</b> 5.50%	
For purchase payments \$150,000 and over	2.00%	Par. Rate	<b>50%</b> 60%			
For purchase payments under \$150,000	1.45%	Сар		<b>4.00%</b> 5.00%	<b>4.75%</b> 5.25%	
For purchase payments under \$150,000	1.90%	Par. Rate	<b>45%</b> 55%			S&P 500 Risk Control 1-year point-to-point with
Non-MVA	1.55%	Сар		<b>4.25%</b> 5.00%	<b>4.75%</b> 5.25%	participation rate indexed strategy not available in HI
For purchase payments \$150,000 and over Available in CA, IN, MN, MO, OH, PA, TX, UT and VA	1.95%	Par. Rate	<b>45%</b> 55%			
Non-MVA	1.45%	Сар		<b>4.00%</b> 5.00%	<b>4.50%</b> 5.00%	
For purchase payments under \$150,000 Available in CA, IN, MN, MO, OH, PA, TX, UT and VA	1.85%	Par. Rate	<b>40%</b> 50%			

<sup>&</sup>lt;sup>1</sup> The guaranteed minimum declared rate is 1.00%.

<sup>&</sup>lt;sup>6</sup> Minimum cap guarantee of 1% for contract duration.

State Approvals as of <b>November 2, 2015</b>		Alabama	Alaska	Ark	Calir	Colorad	Connection	Delawar	District of Col	Florida	Georgia	Hawaii	Idaho	Illinois	Indiana	lowa	Kansas	Kentucky	Couisiana	Marine	20	Michie	Minnesot	Mississippi	Missouri	Montana	Nevaska	ampshii	New Jersey	New Mexico	North Carolina	Ot:	Oklah	Orego	Pennsylvan	Rhode Island	South Carolin	South Dakota	Tennessee	Texas	Utah	View	Wash:	West It.	Wiss	Wyoming
<b>American Custom 10</b> <sup>SM</sup> P1104314NW and P1104414NW	•	•	•	•		•	•	•	•	•	•	•	•		$\Diamond$	•	•	•	•	•	w	• [	-   •	, □	•	•	•	•	•	•	•		•	ı 💠	-   •	•	•	•			•		•	•	•	•
Simple Income Option R6047014NW	•	•	•	•	•	•	• (	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	$\Diamond$	•	•	•	•	•	•	•	•	•	•	•	•
Stacked Income Option R6046914NW	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	$\Diamond$	•	•	•	•	•	•	•	•	•	•	•	•
Cumulative Free-Withdrawal Option R6046814NW	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	$\Diamond$	•	•	•	•	•	•	•	•	•	•	•	•
Legacy Income Option R6049614NW	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	$\Diamond$	•	•	•	•	•	•	•	•	•	•	•	•
NAIC Training Required		R			R	RI	R	F	R F	R	R	R	R	R	R	R	R	R	R	R		R	R F	₹		R		R R	2		R	R		R	R	R	R	R	R	R			R	R	R	R

Product approved for sale.

<sup>&</sup>lt;sup>2</sup> Purchase payments will be credited interest while in the holding account (purchase payment account) until terms begin on the 6th or the 20th of the month. After that time, amounts will be credited interest according to the selected strategy(ies).

<sup>&</sup>lt;sup>3</sup> The guaranteed minimum surrender value is 90% of purchase payments, less all withdrawals, net of any applicable early withdrawal charges or MVAs (but not including any withdrawal to pay rider charges), plus interest credited daily at the GMSV rate.

<sup>&</sup>lt;sup>4</sup> Future indexed strategies could offer alternate options and rates.

<sup>&</sup>lt;sup>5</sup> Guaranteed minimum participation rate of 5% for contract duration.

<sup>☐</sup> Non-MVA product approved for sale.

W Extended Care and Terminal Illness waivers not available.

Product approved with state-specific marketing material.

R 2010 NAIC Suitability in Annuity Transactions Model Regulation adopted. New business from these states will be rejected and returned if required training is not completed.

## **Great American Life Insurance Company®**

#### Fixed-Indexed Annuities

#### Rates effective July 21, 2016 (new rates noted in red)

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Modified Single Premium	Declared Rate Strategy			Indexed Strategies	5			Other Features					
Modified Single Premium	Current Declared Rate	Strategy Components	S&P 500 Risk Control w/ Par		S&P 500 1-Year F	Point-to-Point w/Cap			other reatures				
Safe Outlook	1.55%	Participation Rate/Cap	<b>45</b> 55			2 <mark>0%</mark> 70%	6-year early witho	•	dule; S&P 500 Risk Control 1-year point-to-point wit				
For purchase payments \$100,000 and over	1.85%	Bailout Rate	25	%	3.0	00%	participation rate indexed strategy not available in HI						
Safe Outlook®	<b>1.45%</b> 1.75%	Participation Rate/Cap	<b>40</b> 50			<mark>)0%</mark> 45%	6-year early withdrawal charge schedule; S&P 500 Risk Control 1-year point-to-point wind participation rate indexed strategy not available in HI						
For purchase payments under \$100,000	1.75%	Bailout Rate	25	%	3.0	00%		participation rate ii	idexed strategy flot available in thi				
Safe Return <sup>SM</sup>	1.00%	Participation Rate/Cap	<b>40</b> 45			<b>00%</b> 25%	Return of premium; 10-year early withdrawal charge schedule; S&P 500 Risk Control						
		Bailout Rate	25	%	3.0	00%	point-to-	point with participati	ion rate indexed strategy not available in HI				
	Declared Rate Strategy			I	Indexed Strateg	ies							
Flexible Premium	Current Declared Rate	Strategy Components	S&P 500 Risk Control 1-Year Point-to-Point w/ Par. Rate	S&P 500 1-Year Mo. Sum w/Cap	S&P 500 1-Year Mo. Avg. w/Cap	S&P 500 1-Year Point-to-Point w/Cap	S&P 500 18-Month Point-to-Point w/Cap	GLD 1-Year Point-to-Point w/Cap	Notes / Other Features				
American Legend <sup>®</sup> III	1.60%	Сар		<b>1.75%</b> 2.00%		<b>4.05%</b> <i>4.75%</i>	7.00% 5.00%		7-year early withdrawal charge schedule; S&P 18-month point-to-point with cap indexed strates not available in NJ or NH; S&P 500 Risk Control				
American Legend III	1.90%	Participation Rate	<b>45%</b> 50%						year point-to-point with participation rate indexed strategy not available in HI				
A	4.000/	Сар			4.00%	4.00%			2.00% premium bonus in the first three contract years; 10-year early withdrawal charge schedule;				
American Valor <sup>®</sup> 10	1.00%	Participation Rate	<b>45%</b> 50%						S&P 500 Risk Control 1-year point-to-point with participation rate indexed strategy not available in I and OR				
FIA Riders	Charges					Featu	ires						
IncomeSecure <sup>SM</sup> Income rider	0.95% of the benefit base amount, deducted from the account value			7% rollup credit, inc	creasing payout per	centages and rider o	charges refunded at	death if benefit peri	iod hasn't started				
Inheritance Enhancer <sup>SM</sup> Death benefit rider	0.95% of death benefit base, deducted from account value				7% rollup credit, re	efund of rider charge	es available in certai	n circumstances					
IncomeSustainer® Plus Income and death benefit rider	1.35% of the benefit base amount, deducted from the account value	6% rollup credit, increasing payout percentages and enhanced death benefit options											

Please visit the secured web site for Oregon rate information.

Additional Purchase Payments: Safe Outlook and Safe Return accept additional premium during the first two months of the contract. American Legend III and American Valor 10 accept additional purchase payments for the life of the contract. Purchase payments will be credited interest while in the holding account (purchase payment account) until terms begin on the 6th or the 20th of the month. After that time, amounts will be credited interest according to the selected strategy(ies). Holding account rate is equal to the declared rate.

**Minimum Guarantees:** The guaranteed minimum declared rate is 1.00%. 1-year monthly averaging with cap, 1-year monthly sum with cap and point-to-point strategies with cap for contract duration. 18-month point-to-point strategy has a minimum cap guarantee of 1.5% for contract duration. S&P 500 Risk Control 1-year point-to-point strategy has guaranteed minimum participation rate of 5% for contract duration. Future indexed strategies could offer alternate options and rates.

For American Legend III, American Valor 10 and Safe Return the guaranteed minimum surrender value is 100% at 1% less any withdrawal charge rate multiplied by the account value. For Safe Outlook, the guaranteed minimum surrender value is 90% at 1% less any withdrawal charge rate multiplied by the account value. For Safe Outlook, the guaranteed minimum surrender value is 90% at 1% less any withdrawal charge rate multiplied by the account value. For Safe Outlook, the guaranteed minimum surrender value is 90% at 1% less any withdrawal charge rate multiplied by the account value. For Safe Outlook, the guaranteed minimum surrender value is 90% at 1% less any withdrawal charge rate multiplied by the account value. For Safe Outlook, the guaranteed minimum surrender value is 90% at 1% less any withdrawal charge rate multiplied by the account value. For Safe Outlook, the guaranteed minimum surrender value is 90% at 1% less any withdrawal charge rate multiplied by the account value. For Safe Outlook, the guaranteed minimum surrender value is 90% at 1% less any withdrawal charge rate multiplied by the account value. For Safe Outlook, the guaranteed minimum surrender value is 90% at 1% less any withdrawal charge rate multiplied by the account value. For Safe Outlook, the guaranteed minimum surrender value is 90% at 1% less any withdrawal charge rate multiplied by the account value.

Products not available in all states. Rates, state availability and product information for all products, including retired products, can be found on the secured website.

# **Great American Life Insurance Company® Fixed Annuities**

#### Interest rates as of July 21, 2016





Single Premium	Base	Rate	Guar.	Min.		Effec	ctive Yield &	& Rate Feat		Notes					
Secure American <sup>®</sup> 7-year early withdrawal charge schedule			% AV¹ % SV¹	1.0	0%		tion bonus: unt value for		e amount ar		_				
Multi-Year Guaranteed Escalating Rate			FY Rate	FY Bonus	Effectiv	e Yield <sup>3</sup>	Yr. 2	Gua Yr. 3	ranteed Es Yr. 4	calating Ra	ates <sup>4</sup> Yr. 6	Yr. 7	Guar. Min.	Notes	
Consumo Corino ESM	Purchase payments under \$100,000	1.45%	1.70%	0.25%	1.7	0%	1.55%	1.65%	1.75%	1.85%	-	-	1.00%		
SecureGain 5 <sup>SM</sup>	Purchase payments \$100,000 and over	1.60%	1.85%	0.25%	1.85%		1.70%	1.80%	1.90%	2.00%	-	-	1.00%		
SecureGain 7 <sup>SM</sup>	Purchase payments under \$100,000	1.05%	2.05%	1.00%	1.9	4%	1.30%	1.55%	1.55% 1.80%		2.30%	2.55%	1.00%		
SecureGain /	Purchase payments \$100,000 and over	1.15%	2.15%	1.00%	2.0	4%	1.40%	1.65%	1.90%	2.15%	2.40%	2.65%	1.00%		
Multi-Year Guaranteed Escalating Rate		Base Rate	FY Rate	FY Bonus	Effectiv	e Yield <sup>3</sup>	Yr. 2	Gua Yr. 3	ranteed Es Yr. 4	calating Ra	ates <sup>4</sup> Yr. 6	Yr. 7	Guar. Min.	Notes	
SecureGain 5 - No MVA	Purchase payments under \$100,000	1.40%	1.65%	0.25%	1.6	5%	1.50%	1.60%	1.70%	1.80%	-	-	1.00%		
	Purchase payments \$100,000 and over	1.50%	1.75%	0.25%	1.7	5%	1.60%	1.70%	1.80%	1.90%	-	-	1.00%	Available in CT, IN,	
SecureGain 7 - No MVA	Purchase payments under \$100,000	1.00%	2.00%	1.00%	1.8	9%	1.25%	1.50%	1.75%	2.00%	2.25%	2.50%	1.00%	MN, MO, OH & VA	
	Purchase payments \$100,000 and over	1.10%	2.10%	1.00%	1.9	9%	1.35%	1.60%	1.85%	2.10%	2.35%	2.60%	1.00%		
Immediate Annuity					Sa	mple Quot	e: \$100,000	) for a 65-ye	ear old mal	e in Ohio, N	Non-qualifie	ed <sup>5</sup>			
GALIC Single Premium Immediate An	<u>5-Yr Period Certain, EOP Monthly Pmts</u> <u>10-Yr Period Certain, EOP Monthly Pmts</u>											<u>mts</u>			
				\$1,666.67							\$875.16				

AV is used to calculate annuity benefit payments for annuitization periods of at least seven years or life. Upon death of the owner, the death benefit will equal the AV. Net SV is available for withdrawals, full surrenders and annuitizations less than seven years.

Products not available in all states. Rates, state availability and product information for all products, including retired products, can be found on the secured website.

For producer use only. Not for use in sales solicitation.

<sup>&</sup>lt;sup>2</sup> Yield based on 1.25% AV rate, 1.00% available portion of 10% annuitization bonus (available starting in contract year two) and 0.02% interest on available portion of bonus at the rate of 1.25%. Annuitization bonus is not available if contract is annuitized for less than seven years.

<sup>&</sup>lt;sup>3</sup> Yield based on current interest rate with a first-year bonus and increasing base rate for the initial term.

<sup>&</sup>lt;sup>4</sup> Escalating interest rates guaranteed for initial term.

<sup>&</sup>lt;sup>5</sup> SPIA rates are as of 2/5/16. Log into www.GAIGannuities.com and look under Business Building then Sales Tools for an illustration.