



## Featured Fixed Index Annuities (FIAs)

(800) 732.1489

Rates valid as of 01/16/20 and are subject to change without notice.



| Company AM Best Rating       | Product   | Minimum Premium   | Features  | Interest Rates  |  | Issue Ages         | Minimum Guarantee           | Withdrawal Options  | Commission                      |
|------------------------------|---|-------------------|---|---|--|--------------------|-----------------------------|---|---------------------------------|
| <b>Reliance Standard A+</b>  | <b>Keystone 5</b><br>(5 yr. contract)<br>Not Approved In: AL, MT, NY                            | \$10,000          | Penalty-free access available; Rollover/transfer funds from IRAs or qualified pension/profit sharing plans; Reallocation; nursing care & terminal illness/condition benefits  | 2.40% fixed<br>4.00% pt-to-pt CAP<br>40% Participation Rate<br>4.50% mo. Avg CAP  |  | 0-85 Q & NQ        | 1.00% on 100.00%            | Withdraw up to 10% of prem paid in 1st yr; after 1st yr, up to 10% of the annuity value each year with no surrender charges.                            | Please contact your back office |
| <b>Great American A</b>      | <b>American Landmark 5 MVA version</b><br>(5 yr. contract)<br>(not avail in AK, CA, PA, UT, VA) | \$10,000          | Subsequent purchase payments accepted in first two contract months; Extended Care & Terminal Illness Waiver; Penalty-free w/d during first contract year; After first contract anniversary, 10% of account value as of the most recent contract anniversary | <\$100k<br>2.00% fixed<br>45% Risk Control;<br>50% US Retiree;<br>4.55% US Real Estate<br>4.50% S&P 500 APtP  | ≥\$100k<br>2.10% fixed<br>50% Risk Control<br>55% US Retiree<br>4.80% US Real Estate<br>4.75% S&P 500 APtP | 18-89 Q<br>0-89 NQ | 1.25% on 87.5%              | Year 1: withdraw up to 10%; after year 1, 10% of acct value can be withdrawn  | Please contact your back office |
| <b>Great American A</b>      | <b>American Legend 7 MVA version</b><br>(7 yr. contract)<br>N/A in PA, VA                       | \$10,000          | Offers multiple indexed strategies; accepts multiple purchase payments; Inheritance Enhancer & IncomeSecure riders available; Extended Care & Terminal Illness waivers included   | <\$100k<br>2.05% fixed<br>50% Risk Control<br>4.60% S&P 500 APtP<br>5.05% US Real Estate<br>5.25% GLD APtP<br>50% US Retiree  | 2.15% fixed<br>55% Risk Control<br>4.85% S&P 500 APtP<br>5.55% US Real Estate<br>5.50% GLD APtP            | 0-85 Q & NQ        | 1.25% on 87.5%              | Year 1: withdraw up to 10%; after year 1, 10% of acct value can be withdrawn  | Please contact your back office |
| <b>Reliance Standard A+</b>  | <b>Keystone 7</b><br>(7 yr. contract)<br>Not Approved In: AL, MT, NY                            | \$10,000          | Penalty-free access available; Rollover/transfer funds from IRAs or qualified pension/profit sharing plans; nursing care and terminal illness/condition benefits  | 4.35% ann pt-to-pt CAP<br>42% Participation Rate<br>4.85% mo. Avg CAP<br>2.40% fixed  |  | 0-85 Q & NQ        | 1.00% on 100.00%            | Withdraw up to 10% of prem paid in 1st yr; after 1st yr, up to 10% of the annuity value each year with no surrender charges.                            | Please contact your back office |
| <b>Great American A</b>      | <b>American Legend III</b><br>(7 yr.)   | \$10,000          | Inheritance Enhancer, Income Secure, Income Sustainer Plus riders available; Extended Care & Terminal Illness waivers available, 10% free withdrawals in first year contract & 10% of account value in subsequent years on contract anniversary             | 1.75% declared rate<br>45% S&P Risk Control 1-yr Pt-to-Pt w/Par rate<br>3.50% 1 yr pt-to-pt Cap; 1.50% Mo. Sum Cap<br>4.05% iShares US Real Estate Pt-to-Pt. Cap<br>4.50% GLD 1 yr pt-to-pt<br>50% S&P US Retiree Pt-to-Pt w/Par. Rate  |  | 18-85 Q<br>0-85 NQ | 1.25% on 100%               | Year 1: withdraw up to 10%; after year 1, 10% of acct value can be withdrawn  | Please contact your back office |
| <b>Allianz Preferred* A+</b> | <b>Core Income 7<sup>th</sup> Annuity</b><br>(7 yr.)  | \$10,000          | Includes a managed volatility index allocation on annual pt-to-pt with a spread and annual pt-to-pt with a cap crediting methods, additional cost income rider automatically include.   | 4.50% ann.pt.-to-pt. cap S&P 500, Nasdaq-100 & Russell 2000<br>6.25% ann.pt.-to-pt cap Bloomberg US Dynamic Balance Index II<br>2.00% ann. pt-to-pt spread Bloomberg US Dynamic Balance Index II<br>100% ann PTTpt par rate Bloomberg US Dynamic Balance II ER Index<br>130% 2-yr PTTpt par rate Bloomberg US Dynamic Balance II ER Index   |  | 0-80               | 87.5% of total premium paid | After 1st contract year and prior to taking income, up to 10% of contract's premium paid can be withdrawn each contract year w/o surrender charge & MVA | Please contact your back office |
| <b>Allianz Preferred* A+</b> | <b>Allianz 222 Annuity</b><br>(10 yr. surrender charge period, C54370-MVA & R95352-MVA)         | \$20,000 Q and NQ | 15% Premium bonus on all premiums during first contract year, applied to Protected Income Value not Accumulation Value. Interest bonus equal to 50% of any interest earned from chosen allocations credited to the PIV.                                     | FIXED: 1.40% (min. fixed interest 0.10%);<br>MO. SUM CAP: 1.60% Nasdaq-100, Russell 2000, 1.30% S&P 500 (minimum cap 0.50%);<br>ANN. PT.-TO-PT. CAP: 2.50% S&P 500, Nasdaq 100, 2.75% Russell 2000, Bloomberg US Dynamic Balance Index II, 2.40% BlackRock iBLD Claria;<br>ANN. PT.-TO-PT. SPREAD: 3.85% Bloomberg US Dynamic Balance Index II & PIMCO Tactical Balanced, 3.60% BlackRock iBLD Claria; (min. cap 0.25%);<br>ANN. PT.-TO-PT. PARTICIPATION RATE: 60% BlackRock iBLD Claria, 55% Bloomberg US Dynamic Balance II ER & PIMCO Tactical Balanced ER          |  | 0-80               | 87.5% of total premium paid | After 1st contract year and prior to taking income, up to 10% of contract's premium paid can be withdrawn each contract year w/o surrender charge & MVA | Please contact your back office |
| <b>Allianz Preferred* A+</b> | <b>Allianz 360 Annuity</b><br>(10 yr. surrender charge period C54370-MVA & R95316-01 MVA)       | \$20,000 Q and NQ | Interest bonus equal to 25% of any interest credited until lifetime withdrawals begin; Annual Rider charge 1.20% of the accumulation value deducted monthly from the accum value and GMV (in most states).  | FIXED: 2.10% fixed (min. fixed interest 0.10%);<br>MO. SUM CAP: 1.90% Nasdaq-100, 1.70% S&P 500, 2.00% Russell 2000;<br>ANN. PT.-TO-PT. CAP: 3.75% S&P 500, Russell 2000, & Nasdaq 100, 4.00% BlackRock iBLD Claria, 4.35% Bloomberg US Dynamic Balance Index II, 4.15% PIMCO Tactical Balanced;<br>ANN. PT.-TO-PT. SPREAD: 2.20% BlackRock iBLD Claria, 2.60% Bloomberg US Dynamic Balance Index II, PIMCO Tactical Balanced;<br>ANN. PT.-TO-PT. PARTICIPATION RATE: 85% BlackRock iBLD Claria ER, 80% Bloomberg US Dynamic Balance II ER & PIMCO Tactical Balanced ER |  | 0-80               | 87.5% of total premium paid | After 1st contract year and prior to taking income, up to 10% of contract's premium paid can be withdrawn each contract year w/o surrender charge & MVA | Please contact your back office |

\* and \*\* Allianz Life Insurance Company of North America. Allianz Preferred products are only sold by producers authorized under the Allianz Preferred platform. Consideration for Allianz Preferred is subject to Allianz's review of agent history, background, and other factors. The A.M. Best rating of A+ (Superior), 2nd out of 16, and affirmed in August 2018. Product & feature availability may vary by state. Other indexes may be available as allocation options in the Allianz products, as well. Bonus annuities may include higher surrender charges, longer surrender charge periods, lower caps, higher spreads, or other restrictions not included on non-bonus annuities.