

## NAIC Training Instructions

The National Association of Insurance Commissioners (NAIC) acts as a forum for the creation of model law and regulations. If your state has adopted the 2010 NAIC Suitability in Annuity Transactions Model, you will need to complete this. If you are a first time user, please select "Click Here to register." **Please note that NAIC training cannot be completed in Firefox.** If you have questions, please contact the Marketing & Sales desk at (888) 438-3398, x11999.

To access NAIC training, visit <https://naic.pinpointglobal.com/GAFRISuitability/Apps/Default.aspx>



1. Either log in using your NPN number and previously established password, or register if a first-time user.
2. To register:
  - a. Don't forget to put in your national producer number and if you don't know it, click on Lookup NPN using NIPR to find it and copy and paste into the boxes.
  - b. Select all of the states in which you are licensed to sell annuities.
  - c. Indicate the company you are selecting to take the product training for – Annuity Investors Life, Great American Life or both.
  - d. Create a password.
3. Once you are logged in, you will find your training status based on state specific training on the left side of the screen, and company specific product training on the right.



- Please keep in mind you only have to complete the product training for those you are going to be selling. Make sure to select the overview first by putting your cursor over the words "Overview of GALIC Traditional Fixed & SPIA" or "Overview of GALIC Fixed-Indexed Annuities" and then go back and complete the products you would like to sell. Keep in mind that you will see the date you completed on the right hand side of the screen.

**My Product Training**

Below is a list of training for which you have selected to complete certification. If you notice a training that is missing from the list, go to My Profile and add it to your profile. Use the expand/collapse feature below to view certification details. To get started, simply click on the title of the training.

To view completion checkmarks, press F5.

[Refresh](#)

**GAFRI Product Specific Training Broker: Great American Life Insurance Co.**

Please Note: the Overview training is a pre-requisite to any product specific training; therefore, you must complete the Overview training before any particular product training will be available for access. Thank you.

**GALIC Traditional Fixed & SPIA** [\(click to expand or collapse\)](#)

	Date Completed
<input checked="" type="checkbox"/> Overview of GALIC Traditional Fixed & SPIA (OGTFS v1.0) <a href="#">Launch</a>	5/15/2012
<input checked="" type="checkbox"/> Secure American (SA v1.0) <a href="#">Launch</a>	5/15/2012
<input checked="" type="checkbox"/> SPIA (SPIA v1.0) <a href="#">Launch</a>	5/15/2012
<input checked="" type="checkbox"/> SecureGain 5 (SG5 v1.0) <a href="#">Launch</a>	5/15/2012
<input checked="" type="checkbox"/> SecureGain 7 (SG7 v1.0) <a href="#">Launch</a>	5/15/2012

**GALIC Fixed-Indexed** [\(click to expand or collapse\)](#)

	Date Completed
<input checked="" type="checkbox"/> Overview of GALIC Fixed-Indexed Annuities (OGFI v7.0) <a href="#">Launch</a>	3/16/2012
<input type="checkbox"/> American Custom 10 (AC10 v1.0) <a href="#">Launch</a>	
<input checked="" type="checkbox"/> American Legend III (ALIII v1.0) <a href="#">Launch</a>	9/30/2014

- Note that when you reach the end of your selected presentation, **you will need to check the box and click the submit button** in order to receive credit for completing the course.

You have reached the end of this course.

Please attest your understanding of this product by clicking on the checkbox and then clicking on Submit.

I attest that I have reviewed and understand the product material contained in this training and will comply with company policies and procedures along with regulatory requirements in recommending any product for sale.

[Submit](#)

GREAT AMERICAN LIFE INSURANCE COMPANY

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