



Featured Fixed Index Annuities (FIAs)

(800) 732.1489

Rates valid as of 01/02/19 and are subject to change without notice.



PM Financial Group

Company AM Best Rating	Product	Minimum Premium	Features	Interest Rates	Issue Ages	Minimum Guarantee	Withdrawal Options	Commission
Reliance Standard A+	Keystone 5 (5 yr. contract) Not Approved In: AL, MT, NY	\$10,000	Penalty-free access available; Rollover/transfer funds from IRAs or qualified pension/profit sharing plans; Reallocation; nursing care & terminal illness/condition benefits	5.80% pt-to-pt CAP 6.30% mo. Avg CAP 47.00% Participation Rate 3.25% fixed	0-85 Q & NQ	1.00% on 100.00%	Withdraw up to 10% of prem paid in 1st yr; after 1st yr, up to 10% of the annuity val ea year with no surrender charges.	Please contact your back office
Great American A	American Landmark 5 (5 yr. contract) MVA not avail in AK, CA, PA, UT, VA	\$10,000	Subsequent purchase payments accepted in first two contract months; Extended Care & Terminal Illness Waiver; Penalty-free w/d during first contract year; After first contract anniversary, 10% of account value as of the most recent contract anniversary	<\$100k 6.05% S&P 500 pt-to-pt.cap; 65% Risk Control 70% US Retiree; 7.00% iShares; US Real Estate: 2.85% fixed >\$100k 6.30% S&P 500 pt-to-pt.cap; 70% Risk Control 75% US Retiree; 7.25% iShares; US Real Estate; 3.00% fixed	18-89 Q 0-89 NQ	1.25% on 87.5%	Year 1: withdraw up to 10%; after year 1, 10% of acct value can be withdrawn	Please contact your back office
Great American A	American Legend 7 MVA version (7 yr. contract) N/A in PA, VA	\$10,000	Offers multiple indexed strategies; accepts multiple purchase payments; Inheritance Enhancer & IncomeSecure riders available; Extended Care & Terminal Illness waivers included	<\$100k 6.15% S&P 500 pt-to-pt.cap; 65% Risk Control 70% US Retiree; 7.75% iShares US Real Estate; 2.90% fixed >\$100k 6.40% S&P 500 pt-to-pt.cap; 70% Risk Control 75% US Retiree; 8.25% iShares US Real Estate; 3.00% fixed	0-85 Q & NQ	1.25% on 87.5%	Year 1: withdraw up to 10%; after year 1, 10% of acct value can be withdrawn	Please contact your back office
Reliance Standard A+	Keystone 7 (7 yr. contract) Not Approved In: AL, MT, NY	\$10,000	Penalty-free access available; Rollover/transfer funds from IRAs or qualified pension/profit sharing plans; nursing care and terminal illness/condition benefits	6.15% pt-to-pt CAP; 6.65% mo. Avg CAP; 3.25% fixed; 49.00% Participation Rate	0-85 Q & NQ	1.00% on 100.00%	Withdraw up to 10% of prem paid in 1st yr; after 1st yr, up to 10% of the annuity val ea year with no surrender charges.	Please contact your back office
Great American A	American Legend III (7 yr.)	\$10,000	Inheritance Enhancer, Income Secure, Income Sustainer Plus riders available; Extended Care & Terminal Illness waivers available, 10% free withdrawals in first year contract & 10% of account value in subsequent years on contract anniversary	1 yr Fixed Account 2.85% S&P Risk Control 1-yr Pt-to-Pt w/Par rate 60% 1 yr Monthly Sum Cap 2.25% 1 yr pt-to-pt Cap 5.60% GLD 1 yr pt-to-pt 6.50% iShares US Real Estate Pt-to-Pt. Cap 7.00% S&P US Retiree Pt-to-Pt w/Par. Rate 65%	18-85 Q 0-85 NQ	1.25% on 100%	Year 1: withdraw up to 10%; after year 1, 10% of acct value can be withdrawn	Please contact your back office
Allianz Preferred* A+	Core Income 7[®] Annuity (7 yr.)	\$10,000	Includes a managed volatility index allocation on annual pt-to-pt with a spread and annual pt-to-pt with a cap crediting methods, additional cost income rider automatically include.	3.00% Fixed Interest 6.00% ann.pt.-to-pt. cap S&P 500, Nasdaq-100 & Russell 2000 7.75% ann pt.-to-pt cap Bloomberg US Dynamic Balance Index II .75% ann. pt-to-pt spread Bloomberg US Dynamic Balance Index II	0-80	87.5% of total premium paid	After 1st contract year and prior to taking income, up to 10% of contract's premium paid can be withdrawn each contract year w/o surrender charge & MVA	Please contact your back office
Allianz Preferred* A+	Allianz 222 Annuity (10 yr. surrender charge period, C54370-MVA & R95352-MVA)	\$20,000 Q and NQ	22% Premium bonus on all premiums during first contract year, applied to Protected Income Value not Accumulation Value. Interest bonus equal to 50% of any interest earned from chosen allocations credited to the PIV.	2.10% fixed 3.75% APtP w/ cap S&P 500, Nasdaq-100 and Russell 2000 4.00% Bloomberg US Dynamic Balance Index II APtP w/ cap 2.60% Bloomberg US Dynamic Balance Index II APtP w/ spread	0-80	87.5% of total premium paid	After 1st contract year and prior to taking income, up to 10% of contract's premium paid can be withdrawn each contract year w/o surrender charge & MVA	Please contact your back office
Allianz Preferred* A+	Allianz 360 Annuity (10 yr. surrender charge period C54370-MVA & R95316-01 MVA)	\$20,000 Q and NQ	Interest bonus equal to 25% of any interest credited until lifetime withdrawals begin; Annual Rider charge 1.20% of the accumulation value deducted monthly from the accum value and GMV (in most states).	2.80% Fixed Interest 4.75% Nasdaq-100, S&P 500 and Russell 2000 Index APtPt 5.85% Bloomberg US Dynamic Balance Index II APtPt 1.60% APtTPT spread Bloomberg US Dynamic Balance Index II	0-80	87.5% of total premium paid	After 1st contract year and prior to taking income, up to 10% of contract's premium paid can be withdrawn each contract year w/o surrender charge & MVA	Please contact your back office

* and ** Allianz Life Insurance Company of North America. Allianz Preferred products are only sold by producers authorized under the Allianz Preferred platform. Consideration for Allianz Preferred is subject to Allianz's review of agent history, background, and other factors. The A.M. Best rating of A+ (Superior), 2nd out of 16, and affirmed in August 2018. Product & feature availability may vary by state. Other indexes may be available as allocation options in the Allianz products, as well. Bonus annuities may include higher surrender charges, longer surrender charge periods, lower caps, higher spreads, or other restrictions not included on non-bonus annuities.

The S&P 500® Index is comprised of 500 stocks representing major U.S. industrial sectors.

S&P® is a registered trademark of Standard & Poor's Financial Services LLC ("S&P"). This trademark has been licensed for use by S&P Dow Jones Indices LLC and its affiliates. S&P® and S&P 500® are trademarks of S&P. These trademarks have been sublicensed for certain purposes by Allianz Life Insurance Company of North America ("Allianz"). The S&P 500 is a product of S&P Dow Jones Indices LLC and/or its affiliates and has been licensed for use by Allianz. Allianz products are not sponsored, endorsed, sold, or promoted by S&P Dow Jones Indices LLC, Dow Jones, S&P, or their respective affiliates and neither S&P Dow Jones Indices LLC, Dow Jones, S&P, or their respective affiliates make any representation regarding the advisability of investing in such product.

The NASDAQ-100 Index® includes 100 of the largest domestic and international non-financial securities listed on The NASDAQ Stock Market® based on market capitalization.

NASDAQ®, and Nasdaq-100 Index®, are registered trademarks of Nasdaq, Inc. (which with its affiliates is referred to as the "Corporations") and are licensed for use by Allianz Life Insurance Company of North America. The Product(s) have not been passed on by the Corporations as to their legality or suitability. The Product(s) are not issued, endorsed, sold, or promoted by the Corporations. ****THE FOLLOWING SENTENCE SHOULD BE IN BOLD**** THE CORPORATIONS MAKE NO WARRANTIES AND BEAR NO LIABILITY WITH RESPECT TO THE PRODUCT(S).

The Russell 2000® Index is an equity index that measures the performance of the 2,000 smallest companies in the Russell 3000® Index, which is made up of 3,000 of the biggest U.S. stocks. The Russell 2000® Index is constructed to provide a comprehensive and unbiased small-cap barometer and is completely reconstituted annually to ensure larger stocks do not affect the performance and characteristics of the true small-cap index.

The Russell 2000® Index (the "Index") is a trademark of Frank Russell Company ("Russell") and has been licensed for use by Allianz Life Insurance Company of North America ("Allianz"). Allianz products are not in any way sponsored, endorsed, sold or promoted by Russell or the London Stock Exchange Group companies ("LSEG") (together the "Licensor Parties") and none of the Licensor Parties make any claim, prediction, warranty or representation whatsoever, expressly or impliedly, either as to (i) the results to be obtained from the use of the Index (upon which the Allianz product is based), (ii) the figure at which the Index is said to stand at any particular time on any particular day or otherwise, or (iii) the suitability of the Index for the purpose to which it is being put in connection with the Allianz product. None of the Licensor Parties have provided or will provide any financial or investment advice or recommendation in relation to the Index to Allianz or to its clients. The Index is calculated by Russell or its agent. None of the Licensor Parties shall be (a) liable (whether in negligence or otherwise) to any person for any error in the Index or (b) under any obligation to advise any person of any error therein.

The Bloomberg US Dynamic Balance Index II is comprised of the Bloomberg Barclays US Aggregate RBI Series 1 Index and the S&P 500® Index and shifts weighting daily, up to 3%, between them based on realized market volatility. The Bloomberg Barclays US Aggregate RBI Series 1 Index is comprised of a portfolio of derivative instruments plus cash that are designed to track the Bloomberg Barclays US Aggregate Bond Index. The Bloomberg Barclays US Aggregate Bond Index is comprised of Bloomberg Barclays US investment-grade, fixed-rate bond market securities, including government agency, corporate, and mortgage-backed securities.

The Bloomberg US Dynamic Balance Index II (a "Bloomberg Index") is the property of Bloomberg Index Services Limited and is derived and calculated based on the S&P 500 index under license from S&P Opco, LLC (a subsidiary of S&P Dow Jones Indices LLC) ("S&P Dow Jones Indices"). S&P® is a registered trademark of Standard & Poor's Financial Services LLC and Dow Jones® is a registered trademark of Dow Jones Trademark Holdings LLC. S&P 500® is a registered trademark of Standard & Poor's Financial Services LLC and has been licensed for use to Bloomberg Index Services Limited. Neither S&P Dow Jones Indices, its affiliates nor their third party licensors sponsor or promote the Index and no such party shall have any liability in connection with the Bloomberg Index.

BLOOMBERG® is a trademark and service mark of Bloomberg Finance L.P. and its affiliates (collectively "Bloomberg"). BARCLAYS® is a trademark and service mark of Barclays Bank Plc (collectively with its affiliates, "Barclays"), used under license. Bloomberg or Bloomberg's licensors, including Barclays as it relates to the Bloomberg Barclays Indices, own all proprietary rights in the Bloomberg US Dynamic Balance Index II and the Bloomberg Barclays Indices (collectively the "Indices"). Neither Bloomberg nor Barclays is affiliated with Allianz Life Insurance Company of North America ("Allianz"), and neither approves, endorses, reviews or recommends the Allianz product. Neither Bloomberg nor Barclays guarantees the timeliness, accurateness or completeness of any data or information relating to the Indices, and neither shall be liable in any way to Allianz, investors in the Allianz product or other third parties in respect of the use or accuracy of the Indices or any data included therein.